

For Six Month Period Ending **30 DEC 1991**
(Insert date)

Name of Registrant

Registration No. 603

SOUTH AFRICAN TOURISM BOARD

Business Address of Registrant

747 THIRD AVENUE, NEW YORK, NEW YORK 10017
I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name

Position

Date Connection
Ended

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes ☐ No ☐

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☒ No ☐

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
JULIAN HARRISON	330 E. 39th St., #17G New York, N.Y. 10016	Marketing Officer	September 1991

II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal

Date of Termination

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

THE BOARD OF TRUSTEES
SOUTH AFRICAN TOURISM BOARD
PRIVATE BAG X164
PRETORIA, SOUTH AFRICA

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

The Board of Trustees, South African Tourism Board (SATOUR) Discharging upon the North American continent, and in the United States in particular, the objects for which its parent organisation in South Africa was established by an Act of the South African parliament, namely to "develop the Tourist Industry of the Republic of South Africa by encouraging persons to visit the Republic from elsewhere" etc. which activities have been conducted in a manner similar to other foreign Government travel office that is, maintaining an information centre to assist the general public and the travel trade to plan trips to South Africa and encouraging the undertaking of such interviews and advertisements in the press, radio and television, and through the media of tourist brochures, folders, posters, films, slides, photographs, travel newsletters, form letters and display.

The registrant also acted as the official representative of the South African Tourism Board at any official Governmental, business or social functions or Quasi-Governmental functions which he had cause to attend and conducted the normal administrative duties connected with the running of the office during the period.

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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PLEASE SEE ATTACHED FORM

Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS—MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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PLEASE SEE ATTACHED FORM

Total

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☐ No ☒

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- ☐ Radio or TV broadcasts ☐ Magazine or newspaper articles ☐ Motion picture films ☐ Letters or telegrams
☐ Advertising campaigns ☐ Press releases ☐ Pamphlets or other publications ☐ Lectures or speeches
☐ Other (specify) _____ N/A

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- ☐ Public Officials ☐ Newspapers ☐ Libraries
☐ Legislators ☐ Editors ☐ Educational institutions
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups
☐ Other (specify) _____ N/A

21. What language was used in this political propaganda:

- ☐ English ☐ Other (specify) _____
N/A

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☐
N/A

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☐ No ☐
N/A

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☐ No ☐
N/A

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

N/A

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A⁶ Yes ☐ No ☐
Exhibit B⁷ Yes ☐ No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☐

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☐

N/A

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes ☒ No ☐

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

ALBERTUS H. VAN ZYL

MANAGER NORTH AMERICA

Subscribed and sworn to before me at 747 Third Avenue, N.Y., N.Y.

this 28th day of January, 1992

ROBIN C. PRICE
Notary Public, State of New York
Qualified in Albany County
Commission Expires July 1, 1993

Robin C. Price
(Signature of notary or other officer)

⁸The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form CRM-154, formerly Form OBD-64 - Supplemental Statement):

Yes _____ or No _____ XXX

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes _____ XXX _____ or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Signature

ALBERTUS H. VAN ZYL

Please type or print name of signatory on the line above

MANAGER NORTH AMERICA

Title

JANUARY 29, 1992

Date

92 FEB -4 A9:31

STATEMENT TO SUPPLEMENT REGISTRATION STATEMENT
FOR THE PERIOD ENDING DECEMBER 31, 1991
THE SOUTH AFRICAN TOURISM BOARD, NEW YORK

REGISTRATION NO. 603

STATEMENT IN ANSWER TO SECTION 11 (1)

<u>NAME OF PERSON BY WHOM DELIVERED</u>	<u>NUMBER OF SPEECHES LECTURES AND TALKS</u>	<u>NUMBER OF RADIO & TV BROADCASTS</u>
A.H. VAN ZYL	25	3
M. STEWARD	10	-
S. KLASSEN	6	-
N. MONRO	13	-
J. HARRISON	10	-

THE ABOVE ARE EXTEMPORARE TALKS ON TRAVEL IN SOUTH AFRICA - NO
COPIES ARE AVAILABLE.


MANAGER NORTH AMERICA

92 FEB -4 A9:32

NEW YORK OFFICE

REGISTRATION 603

ANNEXURES TO PARAGRAPH IIIK - ACTIVITIES OF THE SUPPLEMENTAL STATEMENT

1. THE CITIES LISTED BELOW ARE WHERE OUR SALES REPRESENTATIVES CALLED ON TRAVEL AGENTS TO MAKE THEM AWARE OF WHAT SOUTH AFRICA HAS TO OFFER AS A TRAVEL DESTINATION.

PITTSBURGH, HARRISBURG, PHILADELPHIA, PENNSYLVANIA.
BUFFALO, ROCHESTER, SYRACUSE, ALBANY, ROCKLAND, NEW YORK CITY,
BREWSTER, NEW YORK.
WEST PALM BEACH, DAYTONA, FT. MYERS, FT. LAUDERDALE,
JACKSONVILLE, ORLANDO, CLEARWATER, SARASOTA, MIAMI, FLORIDA.
CINCINNATI, DAYTON, CANTON, COLUMBUS, AKRON, CLEVELAND,
CINCINNATI, OHIO.
LOS ANGELES, CALIFORNIA.
GREENWICH, DANBURY, WINDSOR LOCKS, STAMFORD, CONNECTICUT.
PORTLAND, MAINE.
BOSTON, MANCHESTER, MANFIELD, BURLINGTON, MASSACHUSETTS.
CHERRY HILL, CRANFORD, EDISON, NEW JERSEY.
CHICAGO, ILLINOIS
PHOENIX, ARIZONA
RENO, NEVADA
WASHINGTON, D.C.
BALTIMORE, MARYLAND
DALLAS, HOUSTON, FT. WORTH, TEXAS
RICHMOND, NORFOLK, VIRGINIA
ATLANTA, GEORGIA
PROVIDENCE, RHODE ISLAND
CHARLOTTE, RALEIGH, NORTH CAROLINA.
LUDLOW, VERMONT

92 FEB -4 A9:32

2. THE CITIES LISTED BELOW REFER TO THOSE WHERE FILM PRESENTATIONS WERE MADE TO TRAVEL AGENCIES COMBINED OR INDIVIDUALLY. IN SOME CASES, THESE PRESENTATIONS FORMED PART OF A SEMINAR TO INVITED TRAVEL AGENTS AND IN OTHERS, IT WAS AN INDIVIDUAL TRAVEL AGENT PRESENTATION.

NEW YORK CITY
WASHINGTON, D.C.
CHICAGO, ILLINOIS
DALLAS, TEXAS
NEW YORK STATE
ATLANTA, GEORGIA
EDISON, NEW JERSEY
PHILADELPHIA, PENNSYLVANIA

NEW YORK OFFICE

PAGE 2

3. A TOTAL OF 5,420 TELEPHONE AND MAIL ENQUIRIES WERE HANDLED FROM TRAVEL AGENTS, NEWSPAPERS, MAGAZINES AND CONSUMERS.
4. APPROXIMATELY 130,080 PIECES OF TRAVEL LITERATURE WERE MAILED TO TRAVEL AGENTS, NEWSPAPERS, MAGAZINES AND CONSUMERS.
5. APPROXIMATELY 1,155,171 PEOPLE ATTENDED FILM SHOWS AT VARIOUS TIMES.



MANAGER NORTH AMERICA

NEW YORK OFFICE

DETAILS OF MEDIA REFERRED TO IN PARAGRAPH 11 IN SECTION 111 -
ACTIVITIES

FILMS

1. WORLD IN ONE COUNTRY
2. SOUTH AFRICA MOTIVATES
3. VISIONS OF THE WIND
4. COASTAL CAPE
5. BUSHVELD TRANSVAAL
6. LEISURELAND NATAL
7. SOUTH AFRICA - THE BEST KEPT SECRET
8. SOUTH AFRICA - ANIMAL LAND

VIDEO CASSETTES

9. SOUTH AFRICA
10. BEST KEPT SECRET
11. SOUTH AFRICA - ANIMAL LAND
12. HUNTING
13. THE RIGHT DECISION

POSTERS AND POSTERETTES

14. TABLE MOUNTAIN
15. SUNSET
16. OSTRICH
17. PROTEA
18. FALSE BAY
19. GET UP AND GO POSTER
20. GIRAFFE - LARGE
21. ANIMAL COUNTRY
22. LION - TELL A FRIEND

HANDOUT FOLDERS

23. NATAL FACT SHEET
24. GARDEN ROUTE FACT SHEET
25. NORTHERN CAPE FACT SHEET
26. PRETORIA/WESTERN TRANSVAAL FACT SHEET
27. NEW WESTERN CAPE FACT SHEET
28. SOUTH AFRICA, A WORLD OF FLOWERS
29. WINE, VINE AND VINTAGE
30. NATAL

PAGE 2

- 31. GARDEN ROUTE, LITTLE KAROO
- 32. PRETORIA, JOHANNESBURG AND SOUTHERN TRANSVAAL
- 33. NORTHERN CAPE AND NAMAQUALAND
- 34. EASTERN CAPE AND BORDER
- 35. NORTHERN AND WESTERN TRANSVAAL
- 36. ORANGE FREE STATE
- 37. WILDLIFE AND SAFARI
- 38. GUIDE TO CARAVAN PARKS 91/92
- 39. HAZARDS OF VISITING SOUTH AFRICA

BOOKLETS

- 40. TOURIST INFORMATION 1991
- 41. DISCOVER OUR WORLD IN ONE COUNTRY
- 42. SOUTH AFRICA RED/WHITE/BLUE

GENERAL

- 43. WHERE TO STAY '91-92
- 44. TOURING MAP FOR THE TOURIST
- 45. POSTCARDS
- 46. TOURIST MAP FOR SOUTH AFRICA
- 47. WILD AND WONDERFUL VACATIONS
- 48. SOUTH AFRICAN DESK CALENDAR 1992

SPECIMEN COPIES OF THE ABOVE PUBLICATIONS RECEIVED BEFORE JUNE 1991 ARE ALREADY IN YOUR POSSESSION, HAVING BEEN FORWARDED TO YOU WITH PREVIOUS SUPPLEMENTAL REGISTRATION STATEMENTS. SPECIMEN COPIES OF ALL PUBLICATIONS RECEIVED BETWEEN JULY 1ST AND DECEMBER 31ST, 1991 ARE BEING MAILED TO YOU UNDER SEPARATE COVER.

THIS MATERIAL IS PROMOTIONAL - DESCRIBING THE TOURIST ATTRACTIONS AND TRAVEL FACILITIES IN SOUTH AFRICA.



MANAGER, NORTH AMERICA

PRESS TRIPS 1991

<u>AUGUST 1991</u>	WILLIAM MILLER	INDUSTRY WEEK
<u>SEPT. 1991</u>	MARGARET COURTNEY CLARKE	TOWN & COUNTRY
<u>OCT. 1991</u>	JEFFREY BLYTH MYRNA BLYTH	SABC LADIES HOME JOURNAL

NEW YORK OFFICE

IV - FINANCIAL INFORMATION

14 (A) - RECEIPTS - MONIES

SINCE THE PROMULGATION OF THE COMPREHENSIVE ANTI-APARTHEID ACT OF 1986, NO FUNDS WERE RECEIVED BY THIS OFFICE. ALL PAYMENTS WERE EXECUTED FROM SOUTH AFRICA AS DETAILED IN SECTION 15 OF THIS REPORT.

NAME OF PRINCIPAL:

SOUTH AFRICAN TOURISM BOARD
442 RIGEL AVENUE SOUTH
ERASMUSRAND, PRETORIA
REPUBLIC OF SOUTH AFRICA

PURPOSE

FOR PAYMENT OF EXPENSES AS DETAILED IN 15 (A) ON THE FOLLOWING PAGES.



MANAGER NORTH AMERICA

NEW YORK OFFICE

STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENT - MONIES

1) SALARIES AND ALLOWANCES

ROUTINE PAYMENTS WERE MADE TO THE FOLLOWING FOR THE ABOVE PURPOSE
DURING THE PERIOD JULY 1, 1991 TO DECEMBER 31, 1991.

A.H. VAN ZYL \$46,928.13
SALARIES AND ALLOWANCES

S. KLASSEN \$29,648.23
SALARIES AND ALLOWANCES

M. STEWARD \$20,738.13
SALARIES AND ALLOWANCES

N. MONRO \$18,994.44
SALARIES AND ALLOWANCES

J. HARRISON \$14,440.34
SALARIES AND ALLOWANCES

J. MADRIGAL \$19,788.86
SALARIES AND ALLOWANCES

B. REDMAN \$11,481.29
SALARIES AND ALLOWANCES

S. PATHER \$10,047.70
SALARIES AND ALLOWANCES

A. PRETORIUS \$10,746.51
SALARIES AND ALLOWANCES


MANAGER NORTH AMERICA

NEW YORK OFFICE

STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

ii) SUBSISTENCE AND TRANSPORT

PAYMENTS WERE MADE TO THE FOLLOWING FOR THE ABOVE PURPOSE DURING THE PERIOD JULY 1, 1991 TO DECEMBER 31, 1991.

ONE OFF

S. KLASSEN \$480.16 PAID IN JULY
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING SALES TRIP TO CINCINNATI.

ONE OFF

S. KLASSEN \$35.00 PAID IN JULY
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED WHILST ATTENDING NYASTA FUNCTION IN NEW YORK.

ONE OFF

N. MONRO \$376.72 PAID IN JULY
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING SALES TOUR TO MARYLAND.

ONE OFF

N. MONRO \$159.52 PAID IN JULY
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING ATTENDANCE OF INDABA HELD IN SOUTH AFRICA.

ONE OFF

N. MONRO \$270.28 PAID IN JULY
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING SALES TOUR TO BOSTON.

ONE OFF

N. MONRO \$396.49 PAID IN JULY
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING ATTENDANCE OF INTL. TRAINING & COMMUNICATION CONVENTION IN WASHINGTON, D.C.

ONE OFF

M. STEWARD \$157.97 PAID IN JULY
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING ATTENDANCE OF RECOMMEND FORUM IN FLORIDA.

ONE OFF

M. STEWARD \$2,289.62 PAID IN JULY
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING SALES TRIP TO GEORGIA AND NORTH CAROLINA.

PAGE 2

11) (CONTINUED) SUBSISTENCE AND TRANSPORT

ONE OFF

M. STEWARD \$306.06 PAID IN JULY
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING SALES
TRIP TO FLORIDA.

ONE OFF

M. STEWARD \$1,209.59 PAID IN JULY
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING SALES
TRIP TO ATLANTA, GEORGIA.

ONE OFF

M. STEWARD \$143.78 PAID IN JULY
THIS AMOUNT COVERS REIMBURSEMENT OF CABFARES IN NEW YORK CITY.

ONE OFF

M. STEWARD \$93.03 PAID IN JULY
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING DAY
VISIT TO OHIO.

ONE OFF

M. STEWARD \$378.14 PAID IN JULY
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED WHILST
ATTENDING INDABA HELD IN CAPE TOWN, SOUTH AFRICA.

ONE OFF

N. MONRO \$14.00 PAID IN SEPTEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING SALES
TRIP TO BREWSTER, NEW YORK.

ONE OFF

N. MONRO \$351.05 PAID IN SEPTEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED WHILST
ATTENDING GAMEFAIR IN VERMONT.

ONE OFF

N. MONRO \$514.55 PAID IN SEPTEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF NATIONAL TRADE SHOW IN NEW YORK STATE.

ONE OFF

N. MONRO \$528.00 PAID IN SEPTEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED WHILST
ESCORTING AGENTS EDUCATION TRIP TO SOUTH AFRICA.

PAGE 3

ii) (CONTINUED) SUBSISTENCE AND TRANSPORT

ONE OFF

S. KLASSEN \$337.57 PAID IN SEPTEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF NATIONAL TRADE SHOWS HELD IN MAINE AND MASSACHUSETTS.

ONE OFF

S. KLASSEN \$498.54 PAID IN SEPTEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF INTERNATIONAL FESTIVAL HELD IN CANTON AND EVENING
PRESENTATION IN DAYTON, OHIO.

ONE OFF

S. KLASSEN \$200.84 PAID IN SEPTEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF NATIONAL TRADE SHOWS HELD IN NEW JERSEY.

ONE OFF

S. KLASSEN \$62.05 PAID IN SEPTEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING SALES
VISIT TO WHITE PLAINS, NEW YORK.

ONE OFF

N. MONRO \$75.00 PAID IN OCTOBER
THIS AMOUNT COVERS REIMBURSEMENT OF CABFARES IN NEW YORK CITY.

ONE OFF

N. MONRO \$207.54 PAID IN OCTOBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
PRESENTATION TO UTI AND PREMIER TRAVEL IN PHILADELPHIA.

ONE OFF

N. MONRO \$127.75 PAID IN OCTOBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF NATIONAL TRADE SHOWS IN CONNECTICUT AND LONG ISLAND.

ONE OFF

N. MONRO \$336.91 PAID IN OCTOBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF IT&ME SHOW IN CHICAGO.

ONE OFF

N. MONRO \$518.02 PAID IN OCTOBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF INTL. TRAVEL & LEISURE EXPO IN BOSTON.

PAGE 4

11) (CONTINUED) SUBSISTENCE AND TRANSPORT

ONE OFF

J. HARRISON \$268.98 PAID IN OCTOBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING SALES
CALLS IN NEW JERSEY AND PRESENTATION IN DANBURY, CONNECTICUT.

ONE OFF

J. HARRISON \$186.30 PAID IN OCTOBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING SALES
TOUR TO VIRGINIA.

ONE OFF

S. KLASSEN \$679.60 PAID IN OCTOBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF NATIONAL TRADE SHOWS IN OHIO.

ONE OFF

S. KLASSEN \$477.00 PAID IN OCTOBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED IN PURCHASING
TRANSATLANTIC TICKET FOR ESCORTING AGENTS EDUCATIONAL TO SOUTH
AFRICA.

ONE OFF

S. KLASSEN \$466.25 PAID IN NOVEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED IN ATTENDANCE
OF GRAND CIRCLE TRAVEL SEMINAR.

ONE OFF

S. KLASSEN \$164.75 PAID IN NOVEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF CABFARES IN NEW YORK CITY.

ONE OFF

S. KLASSEN \$177.45 PAID IN NOVEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING SALES
VISIT IN WESTCHESTER COUNTY.

ONE OFF

N. MONRO \$427.93 PAID IN NOVEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF SEMINARS IN CONNECTICUT AND MASSACHUSETTS IN
CONJUNCTION WITH WILDLIFE SAFARIS.

PAGE 5

11) (CONTINUED) SUBSISTENCE AND TRANSPORT

ONE OFF

N. MONRO \$195.13 PAID IN NOVEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF SEMINAR IN NEW JERSEY IN CONJUNCTION WITH WILDLIFE
SAFARIS.

ONE OFF

N. MONRO \$296.57 PAID IN NOVEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF SEMINAR IN VIRGINIA IN CONJUNCTION WITH WILDLIFE
SAFARIS.

ONE OFF

J. HARRISON \$1,580.83 PAID IN NOVEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF NATIONAL TRADE SHOWS IN TEXAS.

ONE OFF

J. HARRISON \$732.41 PAID IN NOVEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF NATIONAL TRADE SHOWS IN NEW JERSEY AND VIRGINIA.

ONE OFF

J. HARRISON \$99.32 PAID IN NOVEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
PRESENTATION TO AGENTS IN BOSTON.

ONE OFF

M. STEWARD \$658.36 PAID IN NOVEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF CABFARES AND VARIOUS CAR HIRES
IN NEW YORK.

ONE OFF

M. STEWARD \$493.59 PAID IN NOVEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF NATIONAL TRADE SHOWS IN NORTH CAROLINA AND FLORIDA.

ONE OFF

M. STEWARD \$758.15 PAID IN NOVEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF NATIONAL TRADE SHOWS IN FLORIDA.

ONE OFF

M. STEWARD \$632.24 PAID IN NOVEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING SALES
VISIT TO NORTH CAROLINA.

NEW YORK OFFICE

PAGE 6

ii) (CONTINUED) SUBSISTENCE AND TRANSPORT

ONE OFF

M. STEWARD \$559.41 PAID IN NOVEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
ATTENDANCE OF RCI CONFERENCE IN FLORIDA.

ONE OFF

M. STEWARD \$581.19 PAID IN NOVEMBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING SALES
VISIT TO FLORIDA.



MANAGER NORTH AMERICA

NEW YORK OFFICE

STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

iii) RENT AND OFFICE MAINTENANCE

PAYMENTS WERE MADE TO THE FOLLOWING FOR THE ABOVE PURPOSE DURING THE PERIOD JULY 1, 1991 TO DECEMBER 31, 1991.

ROUTINE

SAGE REALTY \$70,899.38
THIS AMOUNT COVERS OUR MONTHLY RENT FOR THE PREMISES.

ROUTINE

TEMCO SERVICE INDUSTRIES \$1,276.42
THIS AMOUNT COVERS MONTHLY PAYMENT FOR EXTERMINATING SERVICES AS REQUIRED IN LEASE FOR PREMISES AND PAYMENT FOR GARBAGE REMOVAL IN OFFICE PREMISES.

ROUTINE

PETTY CASH \$141.10
THIS AMOUNT COVERS PURCHASE OF CLEANING MATERIALS FOR OFFICE.



MANAGER NORTH AMERICA

NEW YORK OFFICE

STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

iv)

DISTRIBUTION

PAYMENTS WERE MADE TO THE FOLLOWING FOR THE ABOVE PURPOSE DURING THE PERIOD JULY 1, 1991 TO DECEMBER 31, 1991.

ROUTINE

UNITED PARCEL SERVICE

\$8,268.77

THIS AMOUNT COVERS PAYMENT FOR EXPENSES FOR PICKUP AND DELIVERY CHARGES FOR PACKAGES OF TOURISM PROMOTIONAL LITERATURE.

ROUTINE

FEDERAL EXPRESS

\$1,312.86

THIS AMOUNT COVERS THE PAYMENT FOR COSTS FOR MAILING EXPRESS DELIVERY OF OUR BROCHURES AND LETTERS.

ROUTINE

TIMES CIRCLE EAST

\$2,636.78

THIS AMOUNT COVERS PAYMENT FOR ENVELOPES, BUBBLE MAILERS AND ITEMS USED FOR MAILING PACKAGES OF BROCHURES TO ENQUIRIES.

ROUTINE

SCRIPTEC

\$37,804.00

THIS AMOUNT COVERS PAYMENT TO THIS COMPANY WHO ACTS AS OUR DISTRIBUTION CLEARING HOUSE. THEY ARE INVOLVED IN ORDER FULFILLMENT, STORAGE FEES AND SPECIAL ORDER.

ONE OFF

ATLANTIC BUSINESS PRODUCTS

\$1,415.84

PAID IN JULY

THIS AMOUNT COVERS PAYMENT FOR PURCHASE OF TONER FOR OFFICE COPIER.

ROUTINE

STEPHEN GOULD

\$493.62

THIS AMOUNT COVERS PAYMENT FOR POSTER TUBES WITH MAILING ENDS TO MAIL POSTERS TO ENQUIRERS.

ONE OFF

MERSANT INTL. LTD.

\$847.20

PAID IN AUGUST

THIS AMOUNT COVERS PAYMENT FOR CLEARING SHIPMENT OF BROCHURES WHICH WAS ERRONEOUSLY ADDRESSED TO TODD TRAVEL PROMOTIONS, OUR PREVIOUS CLEARING HOUSE.

PAGE 2

NEW YORK OFFICE

iv) (CONTINUED) DISTRIBUTION

ROUTINE

POSTMASTER GENERAL

\$4,000.00

THIS AMOUNT COVERS PAYMENT FOR REIMBURSEMENT OF FUNDS FOR POSTAGE METER.

ONE OFF

TODD TRAVEL PROMOTIONS

\$695.28

PAID IN AUGUST

THIS AMOUNT COVERS PAYMENT FOR CLEARING SHIPMENT OF BROCHURES ERRONEOUSLY ADDRESSED TO TODD TRAVEL, OUR PREVIOUS CLEARING HOUSE.

ONE OFF

TNT SKYPAK

\$31.59

PAID IN SEPTEMBER

THIS AMOUNT COVERS PAYMENT FOR DELIVERY OF URGENT LETTER TO SOUTH AFRICA.

ONE OFF

REMARKABLE PRODUCTS

\$90.90

PAID IN SEPTEMBER

THIS AMOUNT COVERS PAYMENT FOR PURCHASE OF 1992 YEARLY PLANNER FOR OFFICE USE.

ONE OFF

FRIDEN ALCATEL

\$100.71

PAID IN DECEMBER

THIS AMOUNT COVERS PAYMENT FOR PURCHASE OF TAPE AND INK FOR POSTAGE METER.



MANAGER, NORTH AMERICA

NEW YORK OFFICE

STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

v) ADVERTISING, EXHIBITIONS, PUBLIC RELATIONS AND SEMINARS

PAYMENTS WERE MADE TO THE FOLLOWING FOR THE ABOVE PURPOSE DURING THE PERIOD JULY 1, 1991 TO DECEMBER 31, 1991.

ONE OFF

BCA ADVERTISING \$4,500.00 PAID IN JULY
THIS AMOUNT COVERS PAYMENT FOR ADVERTISEMENT IN "DOING BUSINESS WITH SOUTH AFRICA" PUBLICATION.

ROUTINE

ELLIS ASSOCIATES \$27,406.75
THIS AMOUNT COVERS REGULAR MONTHLY PAYMENT TO ELLIS ASSOCIATES WHO ACT AS OUR PUBLIC RELATIONS CONSULTANT.

ONE OFF

SAFARI CLUB INTERNATIONAL \$2,800 PAID IN JULY
THIS AMOUNT COVERS PAYMENT FOR BOOTH RENTAL FOR SCI CONVENTION IN RENO.

ROUTINE

LESTER ANDERSON \$1,020.00
THIS AMOUNT COVERS MONTHLY PAYMENT FOR RENTAL OF PLANTS TO ENHANCE OFFICE SURROUNDINGS.

ONE OFF

ROTHKOPF ENTERPRISES \$430.00 PAID IN AUGUST
THIS AMOUNT COVERS PAYMENT FOR THE CONVERSION INTO DISKS OF MAILING LIST FOR NEWSLETTER MAILING.

ONE OFF

MARKETING CONSULTANTS PLUS \$8,985.00 PAID IN AUGUST
THIS AMOUNT COVERS PAYMENT FOR THE REPRODUCTION OF VIDEO TAPES FOR USE AT OUR HEAD OFFICE IN SOUTH AFRICA.

ONE OFF

SCHENKERS INTERNATIONAL \$1,024.00 PAID IN AUGUST
THIS AMOUNT COVERS PAYMENT FOR BOOTH RENTAL FOR ASTA WORLD CONGRESS.

ONE OFF

SOUTH AFRICAN AIRWAYS \$245.83 PAID IN AUGUST
THIS AMOUNT COVERS PAYMENT FOR OUR SHARE IN SEMINAR EXPENSES OF PRESENTATION HELD IN CHICAGO.

PAGE 2

v) (CONTINUED) ADVERTISING, EXHIBITIONS ...

ONE OFF

SAFARI CLUB INTERNATIONAL \$700.00 PAID IN SEPTEMBER
THIS AMOUNT COVERS PAYMENT FOR BOOTH RENTAL FOR SCI EXHIBITION TO
BE HELD IN FLORIDA.

ONE OFF

NATIONAL TRADE SHOWS \$18,000.00 PAID IN SEPTEMBER
THIS AMOUNT COVERS PAYMENT FOR OUR PARTICIPATION IN NATIONAL TRADE
SHOWS TO BE HELD IN SPRING 1992.

ONE OFF

S.A. SHOPPE \$8,027.97 PAID IN SEPTEMBER
THIS AMOUNT COVERS PAYMENT FOR PURCHASE OF WINE FOR USE IN SEMINARS
AND PRESENTATIONS.

ONE OFF

BCA ADVERTISING \$44,520.00 PAID IN SEPTEMBER
THIS AMOUNT COVERS PAYMENT FOR ADVERTISEMENT IN TRAVELAGE AND
OFFICIAL TOUR DIRECTORY.

ONE OFF

KEYSTONE EXPO GROUP \$984.00 PAID IN SEPTEMBER
THIS AMOUNT COVERS PAYMENT FOR BOOTH RENTAL FOR TRAVEL SHOW.

ONE OFF

UN PARK PLAZA HYATT \$1,500.00 PAID IN SEPTEMBER
THIS AMOUNT COVERS DEPOSIT FOR COCKTAIL RECEPTION TO BE HELD IN
OCTOBER FOR VISIT OF MR. S. THOMAS, DIRECTOR OF SOUTH AFRICAN
TOURISM BOARD.

ROUTINE

MANHATTAN CABLE TV \$154.00
THIS AMOUNT COVERS MONTHLY FEE FOR CABLE MAINTENANCE IN OUR VIDEO
EQUIPMENT.

ONE OFF

ASTA \$325.00 PAID IN OCTOBER
THIS AMOUNT COVERS PAYMENT FOR RENEWAL OF MEMBERSHIP FEE FOR MR. A.
VAN ZYL.

PAGE 3

v) (CONTINUED) ADVERTISING, EXHIBITIONS ...

ONE OFF

AMERICAN EXPRESS \$1,207.88 PAID IN OCTOBER
THIS AMOUNT COVERS PAYMENT FOR BALANCE OF COCKTAIL RECEPTION HELD
AT THE UN PARK PLAZA HYATT AND ACCOMMODATION FOR MR. S.V. THOMAS,
EXECUTIVE DIRECTOR SOUTH AFRICAN TOURISM BOARD.

ONE OFF

NOMADIC DISPLAY \$110.00 PAID IN OCTOBER
THIS AMOUNT COVERS PAYMENT FOR THE PURCHASE OF A CYLINDRICAL CASE
FOR THE DISPLAY UNIT.

ONE OFF

USTOA \$250.00 PAID IN NOVEMBER
THIS AMOUNT COVERS PAYMENT OF REGISTRATION FOR USTOA CONFERENCE.

ONE OFF

DALLAS SAFARI CLUB \$875.00 PAID IN NOVEMBER
THIS AMOUNT COVERS PAYMENT FOR BOOTH RENTAL FOR CONVENTION.

ONE OFF

TRAVEL BEYOND \$274.30 PAID IN NOVEMBER
THIS AMOUNT COVERS PAYMENT FOR ONE THIRD SHARE OF SEMINAR COSTS.

ONE OFF

SITE \$295.00 PAID IN NOVEMBER
THIS AMOUNT COVERS PAYMENT FOR RENEWAL OF MEMBERSHIP FEE FOR MR.
A.H. VAN ZYL.

ONE OFF

SCRIPTEC \$16,732.80 PAID IN NOVEMBER
THIS AMOUNT COVERS PAYMENT FOR PRODUCTION AND MAILING COSTS OF
NEWSLETTER.

ONE OFF

SOUTH AFRICAN AIRWAYS \$362.50 PAID IN NOVEMBER
THIS AMOUNT COVERS PAYMENT FOR OUR SHARE OF TRADE SHOW HELD IN
ILLINOIS.

PAGE 4

v) (CONTINUED) ADVERTISING, EXHIBITIONS ...

ONE OFF

BURKE'S TRAVEL \$525.61 PAID IN NOVEMBER
THIS AMOUNT COVERS PAYMENT FOR OUR SHARE IN SEMINARS HELD BY
BURKE'S TRAVEL.

ONE OFF

AMERICAN EXPRESS \$180.08 PAID IN NOVEMBER
THIS AMOUNT COVERS PAYMENT FOR MEMBERSHIP FEE AND GOODWILL BASKETS
SENT TO SAA.

ONE OFF

ASTA \$75.00 PAID IN NOVEMBER
THIS AMOUNT COVERS PAYMENT FOR RENWAL OF MEMBERSHIP FEE FOR MR. S.
KLASSEN.

ONE OFF

SKAL \$216.50 PAID IN DECEMBER
THIS AMOUNT COVERS PAYMENT FOR RENEWAL OF MEMBERSHIP FEE FOR MR.
A.H. VAN ZYL.

ONE OFF

UK COAST TO COAST \$38.11 PAID IN DECEMBER
THIS AMOUNT COVERS PAYMENT FOR RENTAL OF FURNITURE FOR
INTERNATIONAL ADVENTURE AND TRAVEL SHOW.


MANAGER NORTH AMERICA

NEW YORK OFFICE

STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

vi) TELEPHONE, TELEGRAPHS AND POSTAGE

PAYMENTS WERE MADE TO THE FOLLOWING FOR THE ABOVE PURPOSE DURING THE PERIOD JULY 1, 1991 TO DECEMBER 31, 1991.

ROUTINE

AT&T COMMUNICATIONS \$9,730.94
THIS AMOUNT COVERS REGULAR MONTHLY PAYMENT FOR OUR TOLL FREE NUMBERS AND REGULAR MONTHLY LONG DISTANCE CHARGES.

ROUTINE

NEW YORK TELEPHONE \$3,639.74
THIS AMOUNT COVERS REGULAR MONTHLY PAYMENTS FOR OUR TOLL FREE NUMBER AND REGULAR MONTHLY TELEPHONE CHARGES.

ROUTINE

AT&T EASYLINK \$184.90
THIS AMOUNT COVERS REGULAR MONTHLY PAYMENT FOR TELEX CHARGES.

ROUTINE

POSTAGE GUARANTEE \$175.59
THIS AMOUNT COVERS REGULAR PAYMENT TO POST OFFICE FOR POSTAGE RETURNS.

ONE OFF

THE FONE BOOTH \$23.81 PAID IN OCTOBER
THIS AMOUNT COVERS PAYMENT FOR PURCHASE OF CORDS FOR TELEPHONE EQUIPMENT.



MANAGER NORTH AMERICA

NEW YORK OFFICE

STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

vii) OFFICE PRINTING & STATIONERY

ROUTINE

TIMES CIRCLE EAST

\$909.97

THIS AMOUNT COVERS PAYMENT FOR OFFICE SUPPLIES AND STATIONERY.

ROUTINE

LEXMARK

\$246.00

THIS AMOUNT COVERS PAYMENT FOR PURCHASE OF RIBBONS FOR ELECTRIC TYPEWRITERS.

ONE OFF

IMAGE SYSTEMS

\$1,104.15

PAID IN AUGUST

THIS AMOUNT COVERS PAYMENT FOR PRINTING OF GENERAL LETTER TO BE INCLUDED IN BROCHURE PACKAGES.

ONE OFF

USA FLEX

\$272.95

PAID IN AUGUST

THIS AMOUNT COVERS PAYMENT FOR THE PURCHASE OF COMPUTER SOFTWARE.



MANAGER NORTH AMERICA

NEW YORK OFFICE

STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

viii)

MISCELLANEOUS

PAYMENTS WERE MADE TO THE FOLLOWING FOR THE ABOVE PURPOSE DURING THE PERIOD JULY 1, 1991 TO DECEMBER 31, 1991.

ROUTINE

ALCATEL FRIDEN LEASING

\$5,494.26

THIS AMOUNT COVERS PAYMENT FOR THE RENTAL OF THE MAILING EQUIPMENT.

ROUTINE

ATLANTIC BUSINESS PRODUCTS

\$2,328.90

THIS AMOUNT COVERS PAYMENT FOR THE RENTAL OF COPIER AND FAX MACHINES.

ONE OFF

WORLD TRAVEL DIRECTORY

\$192.69

PAID IN AUGUST

THIS AMOUNT COVERS PAYMENT FOR THE PURCHASE OF TWO COPIES OF THE WORLD TRAVEL DIRECTORY FOR OFFICE USE.

ROUTINE

H. PETRIE

\$1,512.50

THIS AMOUNT COVERS PAYMENT TO H. PETRIE WHO ACTS AS OUR COMPUTER CONSULTANT.

ROUTINE

NEW YORK TIMES

\$115.00

THIS AMOUNT COVERS PAYMENT FOR SUBSCRIPTION TO THE NEW YORK TIMES NEWSPAPER.

ROUTINE

GUARDIAN LIFE INSURANCE

\$17,821.50

THIS AMOUNT COVERS PAYMENT FOR MONTHLY MEDICAL INSURANCE FOR NEW YORK AND LOS ANGELES STAFF MEMBERS.

ROUTINE

BLUE CROSS BLUE SHIELD

\$7,592.90

THIS AMOUNT COVERS PAYMENT FOR HOSPITALISATION INSURANCE FOR NEW YORK AND LOS ANGELES STAFF MEMBERS.

PAGE 2

viii) (CONTINUED) MISCELLANEOUS

ROUTINE

TOKAI FINANCIAL SERVICES \$3,573.72
THIS AMOUNT COVERS MONTHLY PAYMENT FOR THE RENTAL OF COPIER AND FAX
MACHINES.

ROUTINE

ACE TYPEWRITER SALES \$280.91
THIS AMOUNT COVERS PAYMENT FOR SERVICE MAINTENANCE OF ELECTRIC
TYPEWRITERS.

ONE OFF

AMERICAN EXPRESS \$2,945.13 PAID IN SEPTEMBER
THIS AMOUNT COVERS PAYMENT FOR ACCOMMODATION FOR MR. J. HARRISON,
TRANSFERRED FROM SOUTH AFRICA.

ONE OFF

AMERICAN EXPRESS \$858.00 PAID IN SEPTEMBER
THIS AMOUNT COVERS PAYMENT FOR PURCHASE OF AIRTICKET FOR MR. S.V.
THOMAS, EXECUTIVE DIRECTOR, SATOUR.

ONE OFF

HASKELL BROKERAGE \$1,000.00 PAID IN OCTOBER
THIS AMOUNT COVERS PAYMENT OF PREMIUM FOR RENEWAL OF TRAVEL WRITERS
INSURANCE.

ONE OFF

SOUTH AFRICAN AIRWAYS \$25,000.00 PAID IN OCTOBER
THIS AMOUNT COVERS PAYMENT FOR OUR SHARE IN EXPENSES INCURRED FOR
HERITAGE PROMOTION THROUGHOUT THE UNITED STATES.

ONE OFF

ATLANTIC BUSINESS PRODUCTS \$250.00 PAID IN OCTOBER
THIS AMOUNT COVERS PAYMENT FOR MAINTENANCE AGREEMENT FOR THE FAX
MACHINE.

ONE OFF

J. HARRISON \$759.50 PAID IN OCTOBER
THIS AMOUNT COVERS REIMBURSEMENT OF EXPENSES INCURRED DURING
TRANSFER TO NEW YORK FROM SOUTH AFRICA.

NEW YORK OFFICE

PAGE 3

vii)

(CONTINUED)

MISCELLANEOUS

ONE OFF

OPTIMIZED COMPUTER SYSTEM \$97.43 PAID IN OCTOBER
THIS AMOUNT COVERS PAYMENT FOR THE PURCHASE OF KEYBOARD FOR PC
COMPUTER.

ONE OFF

AMERICAN EXPRESS \$1,829.20 PAID IN OCTOBER
THIS AMOUNT COVERS PAYMENT FOR CATERING OF WHOLESALERS LUNCH HELD
AT THE HYATT HOTEL IN CONJUNCTION WITH VISIT OF MR. S.V. THOMAS,
EXECUTIVE DIRECTOR SOUTH AFRICAN TOURISM BOARD.

ONE OFF

CHILD & WATERS \$88.52 PAID IN DECEMBER
THIS AMOUNT COVERS PAYMENT FOR PURCHASE OF TRAVEL YEARBOOK BOUGHT
ON BEHALF OF HEAD OFFICE.

ONE OFF

ALPHA OMEGA DENTAL FRATERNITY \$500.00 PAID IN DECEMBER
THIS AMOUNT COVERS PAYMENT FOR BOOTH RENTAL FOR DENTAL ASSOCIATION
CONFERENCE.

MANAGER NORTH AMERICA



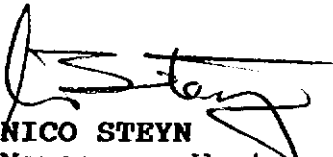
LOS ANGELES OFFICE

REGISTRATION 603

ANNEXURES TO PARAGRAPH IIIK - ACTIVITIES - OF THE SUPPLEMENTAL STATEMENT

The following are details of our activities during the six months under review 1 July 1991 to 31 December 1991.

- (1) Orange County, California; Rancho Bernardo, California; Ontario, California; Denver, Colorado; Santa Barbara, California; Anaheim, California; Beverly hills, California; Concord, California; Long Beach, California; Los Angeles, California; Newport Beach, California; San Diego, California; San Jose, California; Sacramento, California; Palm Springs, California; Santa Ana, California; Seattle, Washington; Portland, Oregon; Reno, Nevada; San Francisco, California; Salt Lake City, Utah; Fresno, California; Provo, Utah; Las Vegas, Nevada; Walnut Creek, California; Encino, California; North Hollywood, California; Boise, Idaho; Billings, Montana.
- (2) Film show presentations were held in the following cities:
Los Angeles, California; Anaheim, California; Salt Lake City, Utah; Las Vegas, Nevada; Seattle, Washington.
- (3) A total of 4,940 telephone and mail enquiries were handled from travel agents, magazines and individuals.
- (4) Approximately 28,500 pieces of travel literature were mailed to travel agents, newspapers, magazines and individuals.


NICO STEYN
Manager - Western U S A

92 FEB -4 AG 32

STATEMENT TO SUPPLEMENT FOR PERIOD ENDING 31 DECEMBER 1991

SOUTH AFRICAN TOURISM BOARD - LOS ANGELES

REGISTRATION NO: 603

STATEMENT IN ANSWER TO SECTION II (a)

1. Name of Person Delivered	2. Number of Speeches Lectures & Talks	3. Number of Radio/ TV Broadcasts
Nicolaas Steyn	6	-
Pamela Nicholson	22	-
Anthony Bownes	19	-

The above were extempore talks on travel to South Africa and no copies are available.


NICO STEYN
Manager - Western U S A

LOS ANGELES OFFICE

STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

1. SALARIES AND ALLOWANCES

The sum of \$110,976.87 was paid in salaries and allowances by the South African Tourism Board during the period 1 July 1991 to 31 December 1991.

Routine

Mr Nico Steyn: \$46,900.00

This amount covers regular payments of salary and allowances to Mr Steyn.

Routine

Ms Pamela Nicholson: \$16,353.91

This amount covers regular payments of salary and allowances to Ms Nicholson.

Routine

Mr Paul Chaston: \$12,148.24

This amount covers regular payments of salary and allowances to Mr Chaston.

Routine

Ms Joan Ferguson: \$13,531.72

This amount covers regular payments of salary and allowances to Ms Ferguson.

Routine

Mr Anthony C Bownes: \$22,043.00

This amount covers regular payments of salary and allowances to Mr Bownes.


NICO STEYN
Manager - Western U S A

LOS ANGELES OFFICE

STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

II. SUBSISTENCE & TRANSPORT

Payments were made to the following for the above purposes during the period 1 July 1991 to 31 December 1991.

One Off

Mr A C Bownes: \$2,308.41 Paid in July
This amount was paid to reimburse Mr Bownes for costs incurred whilst on a promotional trip to Montana and Idaho.

One Off

Mr N P J Steyn: \$1,850.00 Paid in July
This amount was paid to reimburse Mr Steyn for costs incurred on a promotional trip to San Diego and environs.

One Off

Ms J P Nicholson: \$3,153.21 Paid in July
This amount was paid to reimburse Ms Nicholson for costs incurred in conducting a consumer presentation in Bel Air.

One Off

Mr A C Bownes: \$3,606.13 Paid in August
This amount was paid to reimburse Mr Bownes for costs incurred on a promotional trip and sales blitz to Washington and Oregon.

One Off

Ms J P Nicholson: \$3,007.00 Paid in August
This amount was paid to reimburse Ms Nicholson for costs incurred on a press trip to N California and San Francisco.

One Off


Ms J P Nicholson: \$1,486.77 Paid in October
This amount was paid to reimburse Ms Nicholson for costs incurred whilst attending and conducting seminars in Colorado.

One Off

Mr A C Bownes: \$2,957.57 Paid in October
This amount was paid to reimburse Mr Bownes for costs incurred whilst on promotional tours to Northern and Central California.

One Off

Ms J P Nicholson: \$1,641.46 Paid in November
This amount was paid to reimburse Ms Nicholson for costs incurred whilst conducting a promotional tour to Utah.


NICO STEYN
Manager - Western U S A

LOS ANGELES OFFICE

STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

III. RENT AND OFFICE MAINTENANCE

Payments were made to the following for the above purpose during the period 1 July 1991 to 31 December 1991.

Routine

Airport Center Associates: \$23,501.00

This amount was paid to Airport Center Associates for the leasing of our office suite.

Routine

API Alarm Systems: \$312.00

This is a routine monthly charge for the leasing of a security camera and CCTV monitor.

Routine

Friden Alcatel: \$3,172.48

This amount covers regular monthly payments for the rental of mailing equipment.

Routine

Ampco Parking Services: \$363.00

This amount was paid to cover the parking costs of the Satour car.

One Off

Astro Office Products: \$289.28 Paid in August

This amount was paid for an annual maintenance contract for our office fax machine.

One Off

Astro Office Products: \$972.00 Paid in August

This amount was paid for any annual maintenance contract for our office photocopier.

One Off

Canon Astro: \$130.00 Paid in September

This amount was paid for an annual maintenance contract for our office typewriter.


NICO STEYN
Manager - Western U S A

LOS ANGELES OFFICE

STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENT - MONIES

IV. DISTRIBUTION

Payments were made to the following for the above purposes during the period 1 July 1991 to 31 December 1991.

Routine

Advertising Analysis: \$10,889.51

This amount covers monthly warehouse storage charges.

Routine

James G Wiley: \$1,269.05

This amount covers routine payments to our customs agents for the clearance of shipments of tourist literature for free distribution.

Routine

United Parcel Service: \$4,076.81

This amount covers regular payments for pick-up and delivery of packages of tourist literature.


NICO STEYN

LOS ANGELES OFFICE

STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

V. ADVERTISING, EXHIBITIONS, PUBLIC RELATIONS AND SEMINARS

Payments were made to the following for the above purposes during the period 1 July 1991 to 31 December 1991.

Routine

Audience Planners: \$30,637.00

This amount covers regular monthly payments to Audience Planners who act as our film distribution company.

Routine

Lil Bit of Nature: \$660.00

This amount covers monthly payments for the leasing of subtropical plants.

One Off

The Four Seasons Hotel: \$2,742.39 Paid in July

The amount was paid to cover the cost of a consumer presentation held in conjunction with Luxury Adventure Safaris at the Four Seasons Hotel.

One Off

African Travel Inc.: \$1,469.70 Paid in July

This amount was paid as the South African Tourism Board's co-operative support for ten seminars.

One Off

Orange County Travel Ass.: \$525.00 Paid in July

This amount was paid for booth exhibitor space at the Orange County Travel Show.

One Off

ITIX '92: \$1,995.00 Paid in August

This amount was paid for booth exhibitor space at the ITIX show in February 1992.

One Off

Luxury Adventure Safaris: \$4,923.46 Paid in August

Cost of advertising campaign in conjunction with Luxury Adventure Safaris.

One Off

Mr John Bryan: \$932.85 Paid in August

This amount was paid as our 50% share of a Horticultural Consumer Function.

LOS ANGELES OFFICE

STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

V. ADVERTISING, EXHIBITIONS, PUBLIC RELATIONS AND SEMINARS Cont'd

One Off

Uniglobe Travel Service: \$500.00 Paid in August
This amount was paid for booth exhibitor space at the annual Uniglobe Travel Show.

One Off

Prestige/Carlson Tvl Network: \$400.00 Paid in October
This amount was paid for booth exhibitor space at the 1992 Travel Fair.

One Off

ASTA San Diego Chapter: \$600.00 Paid in November
This amount was paid for booth exhibitor space at the 1992 San Diego ASTA Show.

One Off

Wildlife Safaris: \$2,671.36 Paid in December
This amount was paid as Satour's one third share for joint seminars in conjunction with Wildlife Safaris and South African Airways.

One Off

The Denver Sportsmen's Show: \$600.00 Paid in December
This amount was paid for booth exhibitor space at the above show.

One Off

The Seattle Sportsmen's Show: \$600.00 Paid in December
This amount was paid for booth exhibitor space at the above show.


NICO STEYN
Manager - Western U S A

LOS ANGELES OFFICE

STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

VI. POSTAGE, TELEPHONE AND TELEGRAPHS

Payments were made to the following for the above purposes during the period 1 July 1991 to 31 December 1991.

Routine

Pacific Bell: \$1,980.60

This amount covers monthly telephone service charges.

Routine

A T & T: \$4,536.05

This amount covers charges for long distance telephone service plus California and long distance 800 service.

Routine

TNT Skypak: \$1,903.25

This amount covers regular payments for document courier service to South Africa.

Routine

Federal Express: \$373.25

This amount covers regular charges for overnight delivery service.

Routine

USPO: \$2,275.00

This amount covers regular payments to reimburse funds into the office postage meter used for letter rate and third class bulk mailings.


NICO STEYN
Manager - Western U S A

LOS ANGELES OFFICE

STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

VII. PRINTING AND STATIONERY

Payments were made to the following for the above purposes during the period 1 July 1991 to 31 December 1991.

Routine

Star Office Supplies: \$741.09

This amount covers the cost of routine office supplies.

Routine

Nations Printing Corp.: \$1,178.21

This amount was paid for the cost of miscellaneous office printing.


NICO STEYN
Manager - Western U S A

LOS ANGELES OFFICE

STATEMENT IN ANSWER TO SECTION 15 (a) - DISBURSEMENTS - MONIES

VIII. MISCELLANEOUS AND INCIDENTALS

Routine

Los Angeles Times: \$52.20

This amount covers regular payments for delivery of the L A Times to the office.

Routine

Arrowhead Drinking Water: \$134.00

This covers regular payments to Arrowhead for purified water and cooler rental.

One Off

Haskell Brokerage Corp.: \$2,227.00 Paid in July

This amount was paid as insurance premium for the Satour office vehicle.

One Off

Wilde Africa Trading Co.: \$660.00 Paid in September

This amount was paid to purchase Ndebele dolls for door prizes at seminars.

One Off

Canon Astro: \$127.83 Paid in September

This amount was paid to purchase toners for the office copier.

One Off

Cabell Travel Publications: \$115.00 Paid in October

This amount was paid to purchase the Western Travel Sales Guide.

One Off

Greyhound Expo Services: \$249.00 Paid in December

This amount was paid for booth accessories at the ITIX '92 show.


NICO STEYN

Manager - Western U S A

TELEVISION/CABLEVISION
REPORT
SIX-MONTH PERIOD
FROM
JULY 1, 1991 - DECEMBER 31, 1991

<u>PROG#</u>	<u>TITLE</u>	<u>TELECASTS</u>	<u>CABLECASTS</u>	<u>AUDIENCES</u>
1137	ON THE THIRD DAY	4	16	488,000
1139	THE PEACE GAME	6	12	474,000
1141	WORLD IN ONE COUNTRY	7	31	923,000
1142	COASTAL CAPE	5	8	473,000
1146	BUSHVELD TRANSVAAL	4	5	340,500
1147	LEISURELAND NATAL	12	2	563,000
1148	S/A BEST KEPT SECRET	8	620	1,643,000
1149	LOVE CHANGES PEOPLE	0	5	91,000
1150	S/A ANIMAL LAND	8	10	493,000
1151	MY SOUTH AFRICA	0	3	45,000
1152	RIGHT DECISION	0	3	45,000
1155	THIS IS SOUTH AFRICA	7	34	18,198,000
		<u>61</u>	<u>749</u>	<u>23,776,500</u>

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FEB 10 1992
COMM. DIVISION